Revised Date: June 16, 2020

| (A)   |
|-------|
| Jayco |
|       |

## Effective Date: June 1, 2020 2021 Manufacturer's Suggested Retail Price and Proposal Form For Office Use Only Only Serial # Model х Base Price Designator Name **Jay Feather Hybrid Trailers** X17Z JZ \$22,725 X19H JH \$24,893

| X19H    | JH     | \$24,893       |          |
|---------|--------|----------------|----------|
| X23B    | JB     | \$27,188       |          |
| X23E    | JE     | \$30,968       |          |
|         | Jay Fe | ather Hardside | Trailers |
| X213    | J3     | \$28,118       |          |
| 16RK    | J2     | \$28,418       |          |
| 18RBM   | JV     | \$26,138       |          |
| 20BH    | JT     | \$26,018       |          |
| 22RB    | J4     | \$31,868       |          |
| 22RK    | JC     | \$31,725       |          |
| 24BH**  | JS     | \$31,875       |          |
| 24RL**  | J6     | \$28,868       |          |
| 25RB**  | J8     | \$30,218       |          |
| 27BHB** | JF     | \$32,618       |          |
| 27RL    | JA     | \$32,918       |          |
| 30QB    | ))     | TBD            |          |

## \*\* REFLECTS EVERYDAY LOW PRICING. MODELS ARE NOT ELIGIBLE FOR FALL/WINTER PROGRAM.

|                       |                  | Décor Selectio     | n            |                   | Х    |
|-----------------------|------------------|--------------------|--------------|-------------------|------|
|                       | Vint             | age Washed Grey    | N/C          |                   |      |
| Modern Farmh          |                  | house "Microfiber" | N/C          |                   |      |
| Nebraska Stat         |                  | aska State Seal    | \$26         |                   |      |
| Washington State Seal |                  | \$25               |              |                   |      |
| Dealership Name:      |                  |                    |              |                   |      |
| Dealer Number:        |                  |                    |              |                   |      |
| Date:                 |                  |                    |              |                   |      |
| Ordered By:           |                  |                    |              |                   |      |
| Flooring Source:      |                  |                    |              |                   |      |
| Month Requested:      |                  |                    |              |                   |      |
| Retail Name:          |                  |                    |              |                   |      |
|                       | Purchase Order:  |                    |              |                   |      |
|                       | Comments:        |                    |              |                   |      |
|                       |                  |                    |              |                   |      |
|                       |                  |                    |              |                   |      |
| Sa                    | me As Order #:   |                    |              |                   |      |
| DPU                   |                  | SNGL               |              |                   |      |
| Lowboy Dbl            |                  | Lowboy Trpl        |              |                   |      |
|                       |                  | Internal Use C     | Only:        |                   |      |
| Order #:              |                  |                    |              |                   |      |
| Serial#:              |                  |                    |              |                   |      |
| BASE PRICE:           |                  | \$                 |              |                   |      |
| OPTION TOTAL:         |                  | \$                 |              |                   |      |
| SUB TOTAL:            |                  | \$                 |              |                   |      |
| FREIGHT:              |                  |                    |              |                   |      |
| FUI                   | EL SURCHARGE:    |                    |              |                   |      |
|                       | TOLLS:           |                    |              |                   |      |
|                       |                  |                    |              |                   |      |
|                       | Trade In Value:  |                    |              |                   |      |
|                       |                  |                    |              |                   |      |
| Estima                | ated Total Sale: | \$                 |              |                   |      |
| i                     |                  |                    | Drice & Spec | if cat ons Subjec | + +0 |

| Price                   | Jay Feather Hybrid Trailer Options  | <b>&gt;</b> |
|-------------------------|---|-------------|
| \$210                   | Canadian Standards  |             |
| \$4,875                 | CVP HYBRID: Goodyear Tires, 13,500 BTU A/C, 6 Gallon Gas/Electric DSI W/H, Aluminum Rims, Black Tank Flush, Detachable Power Cord, Enclosed Underbelly, Outside Shower, Power Awning w/LED Lights, (4) Manual Stab Jacks, AM/FM Bluetooth Stereo, Self-Adjusting Electric Brakes, Spare Tire w/ Cover, Fantast c Fan Power Roof Vent, Electric Tongue Jack, Solar Prep Roof Mount, Sink Cover/Drying Rack, Inverter Pre-Wire, 360 Degree Siphon, Side Camera Prep, Rear Camera Backup Prep, JaySMART™ Backup Lighting, (2) 20# Propane Bottles w/ Auto Regulator. | ×           |
| \$368                   | Solar Power Package: 100 Watt Solar Panel & 30 Amp Controller   |             |
|                         | Appliance & Electronics   |             |
| \$150                   | A/C 15K BTU Roof Mounted  |             |
| \$30                    | 8 cu. ft. 12V Refrigerator  |             |
| \$443                   | 24" LED TV (JB, JZ)   |             |
| \$488                   | 32" LED TV (JE, JH)   |             |
|                         | Exterior  |             |
| \$338                   | Heated Tank Pads  | L           |
|                         | Interior  |             |
| \$383                   | 4" Heated Bed Mat (2) (JB, JH, JZ)  |             |
| \$495                   | 4" Heated Bed Mat (3) (JE)  |             |
|                         |   |             |
| Price                   | Jay Feather Hardside Trailer Options  | X           |
| \$210                   | Canadian Standards  |             |
| \$4,875                 | CVP TT: Goodyear Tires, Power Awning w/LED Lighting, Spare Tire, Black Tank Flush, Detachable Power Cord, Outs de Shower, 6 Gal. Gas/Electric Auto Ignition DSI Water Heater, Aluminum Rims, AM/FM Bluetooth Stereo, 13,500 BTU A/C, Self-Adjusting Electric Brakes, Power Tongue Jack, (4) Manual Stab Jacks, (2) 20# LP Tanks, Rear Camera Backup Prep, Side Camera Prep, 360 Degree Siphon.  | ×           |
| N/C                     | Sport Package (Mandatory on 8" Hardside Trailers): Front Molded Fiberglass Cap, Enhanced Exterior Graph cs, 24", 32" or 40" LED TV (varies by model), Roof Ladder, Drying Rack/Sink Cover, JaySMART™ Backup Lighting, Aluminum Tread Entry Steps, Fantastic Fan Power Roof Vent, Roof Mount Solar Prep, Glacier Package.  | ×           |
| \$368                   | Solar Power Package: 100 Watt Solar Panel & 30 Amp Controller   |             |
|                         | Appliance & Electronics   |             |
| \$443                   | JAYCOMMAND™ "Smart RV" System (Includes TPMS)   |             |
| \$150                   | A/C 15K BTU Roof Mounted  |             |
| \$375                   | 50 Amp Service w/2nd A/C Prep<br>(JA, JC, JF, JJ, JS, J4, J6, J8)   |             |
| \$30                    | 8 Cu. Ft. 12V Refrigerator<br>(JA, JC, JF, JJ, JS, JT, JV, J2, J3, J4, J6, J8)  |             |
|                         | (311, 30, 31, 33, 30, 31, 32, 32, 31, 30, 30)   | L           |
|                         | Exterior  |             |
| \$75                    |   |             |
| \$75<br>\$113           | Exterior  |             |
| -                       | Exterior  30# LP Gas Bottles (2)  MORryde® StepAbove™ Entry Steps (Std. JS, J2, J4)  Heated Tank Pads   |             |
| \$113                   | Exterior  30# LP Gas Bottles (2)  MORryde® StepAbove™ Entry Steps (Std. JS, J2, J4)   |             |
| \$113                   | Exterior  30# LP Gas Bottles (2)  MORryde® StepAbove™ Entry Steps (Std. JS, J2, J4)  Heated Tank Pads   |             |
| \$113<br>\$338          | Exterior  30# LP Gas Bottles (2)  MORryde® StepAbove™ Entry Steps (Std. JS, J2, J4)  Heated Tank Pads  Interior   |             |
| \$113<br>\$338<br>\$593 | Exterior  30# LP Gas Bottles (2)  MORryde® StepAbove™ Entry Steps (Std. JS, J2, J4)  Heated Tank Pads  Interior  Tri-Fold Sofa IPO Jackknife Sofa (JA, JF, J6, J8)  |             |